Organised by





CHARITY PREPARENCE 2017

CharityFinance

04.07.2017

BMA House, Tavistock Square, London

- Will Brexit impact your portfolio? Sustainable building: the future of workplace design?
 - Lacking inspiration for innovation? Charity retail: what's next for the high street?

Sponsored by

Speakers including





















Book today:

EMAIL events@civilsociety.co.uk • **CALL** 020 7819 1200 **FAX** 020 7819 1210 • **WEB** civilsociety.co.uk/property2017



Welcome



We are delighted to announce the return of our annual Charity Property Conference. Celebrating its tenth year, this event remains the only forum in the charity sector specifically tailored to address the challenges of property management. At a time of significant political upheaval, now is an opportune moment to assess the wider influences on the property market, coming together with peers and property experts to share challenges and identify opportunities, and to ensure that your strategy is robust and fit for whatever the future has in store.

This year's programme features a refreshed agenda, incorporating carefully chosen thought-leaders alongside interactive roundtable discussions and panel debates. From analysis of the post-Brexit property environment, through to practical examples of sustainable architecture and disaster recovery, as well as our brand new 'innovation spotlight'; draw inspiration from selected speakers as they demonstrate a strategic and sometimes disruptive approach to property.

As well as tackling some key issues, the day will also provide ample networking opportunities, including a complimentary drinks reception after the conference where you can unwind and discuss the day's insight.

We look forward to welcoming you and your team in July.



Gareth Jones, editor Charity Finance

The CPD Standards Office
CPD PROVIDER: 60030
2016 - 2018



08:45	Registration, refreshments & networking					
09:25	Chair's welcome					
	Gareth Jones, editor, Charity Finance					
09:30	Panel discussion: Post-Brexit property outlook					
	Predictions following last June's referendum result largely indicated damaging consequences for the economy; while the worst of these were not realised, many people still think Brexit poses a significant risk to charities' property portfolios. Our panel will discuss the continuing impact of Britain's decision to leave the EU, both positive and negative, on the sector.					
	Chair: Sir Stuart Etherington, chief executive, NCVO					
	Panellists: Alex Baily , portfolio director, Cazenove Charities, Melanie Leech , chief executive, British Property Federation and Andrew O'Brien , head of policy and engagement, Charity Finance Group					
10:10	Is now a good time to invest in property?					
	With returns on conventional investments at historic lows, many charities are contemplating direct investment in property. This talk will consider whether this is the right decision for your organisation. It will detail the performance of property as an asset class over time, discuss the practical implications of property ownership, and give examples of best practice from the sector.					
	Jonathan Vanstone-Walker, director, TSP					
10:40	Case study: Meeting the sustainability agenda					
	This session will focus on sustainability in redevelopment and the associated benefits, not only for the environment but also your workforce. Julie will share UK-GBC's London office refurb project: the lowest embodied carbon footprint ever recorded for an office refurbishment in the UK.					
	Julie Hirigoyen, chief executive, UK Green Building Council					
11:10	Networking and refreshment break					
11:30	Getting the best value from your lease					
	Looking at both the landlord and the tenant perspectives, this session will explore key issues around lease management. Drawing on real life examples, property experts from Farrer & Co will debate typical challenges around taking on, occupying under and exiting a lease. Considering investment security for landlords post-Brexit, as well as the implications of tenants' changing property requirements, this session will equip both sides with the tools they need to maximise the value from lease negotiations.					
	Charles Anderson, partner, Karen Phull, partner and Barbara Webb, associate, Farrer & Co					

	In an environment of rising property values and maintenance costs, charities are being charged with doing more with less. Drawing on her practical experience, Jane Petit will share the strategy, as well as the key successes and challenges behind office co-location; how to select your partners, how to implement this change in practice, and how office sharing can go beyond the financial contributions to foster a truly reciprocal relationship.						
	Jane Petit, hospice director, Sue Ryder Thorpe Hall Hospice						
12:30	Innovation spotlight: Chaired by Antonia Swinson, chief executive, Ethical Property Foundation						
	"If you always do what you always did, you will always get what you always got". Our innovation spotlight will feature a handful of speed pitches; draw inspiration from our quick-fire speakers as they showcase how to approach property a little differently.						
	 "How the first not-for-profit members' club is tackling homelessness" - Mary Whittaker, head of estates and facilities, House of St Barnabas 						
	• "Why your future workforce will expect flexible working " - Oli Lewington, engagement director, Cystic Fibrosis Trust						
	 "Forging connections between charities and property experts for informed decision-making" - Elizabeth Pearson, pro bono manager, LandAid 						
	• "Emerging property technology: set to change the face of the industry?" - Chlump Chatkupt , founder, PlaceMake.io						
13:00	Lunch						
14:00	Guide Dogs case study: Dealing with disaster						
	Crises are unpredictable and potentially devastating. Drawing on real-life experiences, Chris Austin will share the approach to business continuity planning at Guide Dogs, how this was implemented and how the organisation responded to a real life disaster only weeks later.						
	Chris Austin, head of property services & Karen James, head of health & safety, Guide Dogs						
14:30	Panel discussion: Charity retailwhat's in store?						
	Pallel discussion. Charity retailwhat s in store:						
	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street.						
	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of						
	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street.						
15:10	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny						
	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association						
15:10	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break						
15:10	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts)						
15:10	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts) Conversation 1: Identifying and mitigating portfolio risk						
15:10	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts) Conversation 1: Identifying and mitigating portfolio risk Conversation 2: Maintenance and efficiency						
15:10	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts) Conversation 1: Identifying and mitigating portfolio risk Conversation 2: Maintenance and efficiency Conversation 3: Future-proofing your workforce						
15:10	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts) Conversation 1: Identifying and mitigating portfolio risk Conversation 2: Maintenance and efficiency Conversation 3: Future-proofing your workforce Conversation 4: The strategic planning process						
15:10 15:30	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts) Conversation 1: Identifying and mitigating portfolio risk Conversation 2: Maintenance and efficiency Conversation 3: Future-proofing your workforce Conversation 4: The strategic planning process Conversation 5: Running effective capital projects						
15:10 15:30	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts) Conversation 1: Identifying and mitigating portfolio risk Conversation 2: Maintenance and efficiency Conversation 3: Future-proofing your workforce Conversation 4: The strategic planning process Conversation 5: Running effective capital projects Closing keynote to be announced						
15:10 15:30	The 2016 Charity Shops Survey paints a picture of contrasting fortune. With profits down year-on year, a drop in both volunteer hours & rag prices and rising costs of staff and rent, the findings indicate worrying times ahead; and yet, the number of charity shops continue to rise. Our panel will reflect on the recent trends, and will look ahead to the future role of charity on the high street. Chair: David Ainsworth, group online editor, Civil Society Media Panellists: Alison Bainbridge, founder, Raindrops on Roses, Roy Clark, director of retail & trading, Barnardo's, Jenny Langley, head of retail, Tenovus Cancer Care and Robin Osterley, chief executive, Charity Retail Association Networking and refreshment break Roundtable discussions: Property strategy (hosted by sponsors and sector experts) Conversation 1: Identifying and mitigating portfolio risk Conversation 2: Maintenance and efficiency Conversation 3: Future-proofing your workforce Conversation 4: The strategic planning process Conversation 5: Running effective capital projects Closing keynote to be announced Chair's closing remarks						

Sue Ryder case study: Unlocking the value of co-location

"Interesting, wide-ranging programme, with opportunities to mix and meet with a wide range of sector professionals."

Rachel Barrett. The Churches Conservation Trust

QUICK REGISTRATION	Early bird (before: 19/05/2017)	Standard rate
Small charity (income <£250k)	£199 (exc VAT)	£199 (exc VAT)
Charity delegate	£259 (exc VAT)	£309 (exc VAT)
Charity Team Ticket (up to four places)	£639 (exc VAT)	£769 (exc VAT)
Non-charity delegate	£749 (exc VAT)	£799 (exc VAT)

4	ω.	2.	<u>.</u>	
				Delegate name (inc title)
				Position
				Email

Amount to pay (+ VAT @ 20%)

Your details

Postcode	Address	Email	Organisation	Position	Full name	□ Mr □ Mrs □ Ms □ Miss □ Other
		Mobility or dietary requirements for any delegates?	Mobile	Fax	Tel	Charity number

NEXT STEPS

POST

FREEPOST RTJL-RXER-UURK, Civil Society Media Ltd, 15 Prescott Place, London, SW4 6BS

civilsociety.co.uk/property2017

BOOK ONLINE

as soon as possible. alterations will be updated on our web page or topics if necessary. Any substitutions or or modify the advertised speakers and/ Society Media Ltd reserves the right to alter of the speakers and/or topics. As such, Civil substitutions, alterations or cancellations control of the organisers may necessitate were confirmed at the time of publishing, however, circumstances beyond the Please note that speakers and topics

3 easy ways to pay

Request invoice & pay later

☐ **BACS** Account Name: Civil Society Media Ltd

Account Number: 17643665 Sort Code: 23 - 05 - 80

Cheque made payable to Civil Society Media Ltd

be issued (less a 15% administration charge) allowed. Refunds on cancellations will only is confirmed. Delegate substitutions are receipt of your booking form, your place Substitution and cancellation policy: On

be in writing and sent or faxed to Civil Society Media at the address and number up to and including 14 days prior to the event. Refunds will not be issued after this listed above. date. Confirmation of cancellations MUST

screened, work related emails from selected third parties \square products from Civil Society Media. \square Please place and future events. Please tick if you do not wish to be contacted about associated with information relating to your delegate tick if you do not wish to receive carefully attend you are agreeing to be contacted by Civil Society Media Ltd. By registering to Personal details: This conference is produced