# A new influx

This year's annual review of the Charity 250 Index sees 23 new entrants join the list, finds Diane Sim.

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haysmacinlyre chartered accountants & tax advisers CharityFinance CHARITY 250 INDEX

THIS YEAR'S REVIEW of the constituents of the haysmacintyre / *Charity Finance* Charity 250 Index sees 23 new entrants, with six moving down from the Charity 100 Index and 17 moving up from outside the Indexes.

The top new entrant from outside the Indexes is Dulwich College, which only became eligible for membership this year, having first registered with the Charity Commission in December 2012. Its income has been fairly steady over the last three years, averaging £39.3m, making it one of the top ten largest independent schools in the Charity 250 Index.

The second largest new entrant is the Aga Khan Foundation (UK), which became eligible for membership following a near tripling of income in 2015 from £25.9m to £73.5m. The majority of this is funding for "institutional development", which more than quintupled in 2015 from £10.4m to £57.1m. Most of this has been used to finance a student housing development in the King's Cross area of London, where the majority of rooms will be made available for students attending programmes at The Institute of Ismaili Studies and the Aga Khan University Institute for the Study of Muslim Civilisations.

### The top new entrant from outside the Indexes is Dulwich College

Some £49.5m of this funding came from affiliates of the Aga Khan Development Network, formed of nine private, non-denominational development agencies founded by the Aga Khan. These work primarily – though not exclusively – in Asia and Africa.

The third largest new entrant from outside the Indexes is the London Marathon Charitable Trust, as a result of three-year average income of £28.5m. Now in its 36th year, the Trust was set up in 1981 to distribute the profits of the London Marathon for the development of sporting and recreational facilities

#### About the constituent review

Membership of both the Charity 100 and Charity 250 Indexes is reviewed every spring to take into account income fluctuations, new charities and charities for which it had previously not been possible to obtain a three-year run of audited accounts. Income data is extracted from accounts with financial year ends up to and including 31 March 2016, with the index ranking based on average total income over the last three years. across London. Annual income growth was 28 per cent in 2012/13 and averaged 10 per cent in 2013/14 and 2014/15.

As for those that have fallen from the 100 Index to the 250 Index, the largest is the Pirbright Institute, which falls 29 places from position 80 in the Charity 100 Index to ninth position in the Charity 250 Index. The charity, which researches disease in farm animals, saw its annual income fall by 38 per cent from £63.7m to £39.4m in 2015/16, off the back of a comparable fall in income from grants and contracts.

Many of the three-year grants awarded to the Institute came to an end in 2015/16, and the grant success level for 2014/15 was not sufficient to offset the fall in income.

#### **Departures**

Of those that have left the Index altogether due to insufficient income, one of the most notable is 4children, which went into liquidation last September. Most of its services were transferred to Charity 100 Index member Action for Children.

Another noteworthy exit is Movember Europe, which joined the Charity 250 Index only last year in position 190 with three-year average income of £23.2m. The men's health charity, which is a member of the global Movember Foundation, reported annual income of £22m in its first full year of operating as a standalone charity, against a target of £15.9m. It successfully maintained this level until 2014/15, when income fell back to £12m, and this figure fell below £10m in 2015/16, so it is very unlikely to rejoin the Index next year.

According to the trustees, "one of the reasons that income has dropped recently is that the Foundation has been a single ask and single product fundraising organisation". They say they now need to "reposition the organisation in the minds of the public from being known as an annual fundraising campaign, to being known as the foundation for men's health," and develop "a new year-round, diversified fundraising strategy," involving "new fundraising and donor channels outside of the Movember campaign."

#### **Highest risers**

The highest riser within this year's Charity 250 Index is the Challenge Network, which jumps 73 places from position 148 to position 75. Its annual income has almost doubled from £26.3m to £51.6m in the three years under review, resulting in an average of £38m.

The youth charity reported annual income rises of around 40 per cent in both the 2013/14 and 2014/15 financial years, due to a comparable rise in contract income resulting from an increase in the number of

The haysmacintyre/Charity Finance Charity 250 Index ranking

## haysmacinlyre CharityFinance CHARITY 250 INDEX

young people undertaking National Citizen Service (NCS).

Its seven prime contracts will entail the delivery of NCS across seven regions to around 34,000 young people in 2015, 47,000 in 2016, 62,000 in 2017 and 78,000 in 2018. Their total value over that period is around £250m.

### The International Bible Students Association jumps 72 places to position 130

Close behind the Challenge Network is the second highest riser, International Bible Students Association, which jumps 72 places from position 202 to position 130. Its annual income has more than doubled from £18.9m to £38.9m in the three years under review, resulting in an average of £28.7m.

The Association earns most of

its income from voluntary donations and legacies from Jehovah's Witnesses in over 1,600 congregations across the UK. It also received grants from Jehovah's Witnesses in other countries including a £12m grant received in 2014/15 from a related charity in Germany.

The Association's trustees describe "the voluntary support we enjoy from congregations of Jehovah's Witnesses" as consistent and reliable, making it unnecessary for the charity to engage in fundraising activities. Figures for the year ending 31 August 2016, which will be used to calculate next year's ranking, do indeed show a healthy, albeit slower, pace of growth.

For further information on how the haysmacintyre / *Charity Finance* Charity Indexes are compiled, please see http://bit.ly/2dOkyah

Current position	Last year	Charity	Income £m <sup>1</sup>	Current position		Charity	Income £m <sup>1</sup>
1	7	Catch22	57.7	19	70	Watch Tower	52.3
2	3	SSAFA	57.2	20	24	Thera Trust	52.3
3	5	Imperial War Museum	57.2	21	11	Harpur Trust	52.3
4	8	Jewish Care	56.4	22	21	Hospital of St John & St Elizabeth	52.2
5	61	Disasters Emergency Committee	56.1	23	14	Royal Collection Trust	52.0
6	6	Institute of Physics	55.3	24	22	Harrow School	51.8
7	9	Edinburgh Merchant Company Education Board	55.0	25	97 in 100	Sheffield City Trust	51.1
8	25	Church of Jesus Christ of Latter Day Saints (GB)	54.9	26	31	Garfield Weston Foundation	50.9
9	80 in 100	Pirbright Institute	54.9	27	28	National Trust for Scotland	49.0
10	16	Disabilities Trust	54.8	28	47	Cats Protection	48.5
11	96 in 100	Sustrans	54.6	29	18	Victim Support	48.1
12	17	Zoological Society of London	54.2	30	32	Millfield	47.5
13	33	Sightsavers	54.1	31	34	Nacro	47.3
14	10	Cafod	53.5	32	26	Children's Society	47.1
15	19	Whitgift Foundation	53.4	33	98 in 100	Daughters of the Cross of Liege	47.0
16	4	Institution of Engineering & Technology	53.3	34	36	YHA (England & Wales)	46.4
17	99 in 100	BBC Children in Need	52.8	35	39	Care International	46.4
18	13	Royal Society of Chemistry	52.6	36	40	Westminster Roman Catholic Diocesan Trust	46.4

(1) Average total income over the last three years up to and including 31 March 2016

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Current position	Last year	Charity	Income £m <sup>1</sup>	Current position		Charity	Income £m <sup>1</sup>
37	35	BRE Trust	46.4	81	71	Family Fund Trust for Families <sup>4</sup>	37.3
38	27	Brandon Trust	46.2	82	65	Pre-school Learning Alliance	37.2
39	45	Wellington College	46.2	83	90	Mind	36.8
40	85	Lifeline Project	46.1	84	82	Royal Institute of British Architects	36.8
41	49	National Gallery	45.7	85	87	United Synagogue	36.4
42	23	Southbank Centre	45.6	86	73	Help for Heroes	36.4
43	29	MacIntyre Care	45.6	87	72	Royal Academy of Arts	36.4
44	43	Anthony Nolan Trust	45.4	88	58	National Centre for Social Research	36.2
45	93	Teach First	45.0	89	88	National Museum of Wales	36.0
46	51	Extracare	44.4	90	86	Stroke Association	35.8
47	44	BBC Media Action	44.4	91	89	Cornerstone Community Care	35.2
48	48	HCT Group	44.3	92	81	Norwood Ravenswood	35.1
49	83	Médecins Sans Frontières (UK)	44.2	93	84	Choice Support	34.7
50	79	Mercy Corps Europe <sup>2</sup>	44.2	94	96	St Paul's School	34.3
51	52	Fremantle Trust	44.1	95	119	Scout Association	34.0
52	38	Autism Initiatives (UK)	44.1	96	122	Christian Vision	33.9
53	41	CIPD <sup>3</sup>	43.7	97	107	Overseas Development Institute	33.7
54	54	Royal Masonic Benevolent Institution	43.3	98	94 in 100	Bridge House Estates	33.3
55	37	Quarriers	42.4	99	77	Mines Advisory Group	33.0
56	42	Methodist Church in Great Britain	42.3	100	92	British Academy <sup>5</sup>	32.8
57	57	Royal College of General Practitioners	41.7	101	100	Football Foundation	32.7
58	53	John Innes Centre	41.5	102	94	King's School Canterbury <sup>6</sup>	32.5
59	46	Livability	41.5	103	101	Royal Hospital for Neuro-disability	32.4
60	30	Rethink	41.4	104	110	Compassion UK Christian Child Development	32.3
61	69	Step Change Debt Charity	41.1	105	97	Blue Cross	32.3
62	59	Woodland Trust	40.9	106	112	Donkey Sanctuary	32.0
63	76	Marlborough College	40.6	107	115	Moondance Foundation	31.8
64	78	Brighton College	40.2	108	103	Rugby School	31.8
65	67	Haberdashers' Aske's Charity	39.6	109	12	Kennedy Trust for Rheumatology Research	31.6
66	63	Royal College of Physicians	39.5	110	104	Institution of Civil Engineers	31.5
67	56	English National Opera	39.4	111	124	North of England Zoological Society	31.2
68	New	Dulwich College	39.3	112	113	World Animal Protection	31.0
69	60	James Hutton Institute	39.3	113	166	Battersea Dogs and Cats Home	30.8
70	74	Diabetes UK	39.2	114	91	London Diocesan Board of Schools	30.7
71	66	Corporation of Oundle School	39.2	115	116	Royal College of Surgeons	30.6
72	New	Aga Khan Foundation (UK)	38.4	116	108	Enable Scotland	30.5
73	75	Universities and Colleges Admissions Service	38.2	117	105	Glyndebourne Productions	30.5
74	50	Rothamsted Research	38.2	118	98	United Bible Societies Association	30.2
75	148	Challenge Network	38.0	119	114	Business in the Community	30.2
76	62	Arthritis Research UK	37.9	120	120	Bromsgrove School	30.1
77	64	Action on Hearing Loss	37.8	121	132	Emms Nazareth	29.9
78	55	Liverpool Roman Catholic Archdiocesan Trust	37.8	122	128	Rothschild Foundation	29.7
79	68	Care South	37.7	123	151	Camfed International	29.4
80	80	London Diocesan Fund	37.6	124	118	Westminster School	29.4

(2) Formerly known as Mercy Corps Scotland (3) Chartered Institute of Personnel and Development

(4) Family Fund for Families with Severely Disabled Children

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Current position	Last year	Charity	Income £m <sup>1</sup>	Current position	Last year	Charity	Income £m <sup>1</sup>
125	117	Workers' Educational Association	29.3	171	163	MS Society	25.9
126	109	National Museums and Galleries on Merseyside	29.3	172	106	Society of Jesus Trust of 1929 for RC Purposes	25.7
127	127	Royal Academy of Engineering	29.1	173	155	David Lewis Centre	25.6
128	141	Parkinson's Disease Society	29.0	174	180	Cheltenham Ladies' College	25.6
129	135	King's College School	29.0	175	154	Halo Trust	25.6
130	202	International Bible Students Association	28.7	176	164	Hospital Saturday Fund	25.6
131	125	CIPFA	28.7	177	161	Ampleforth Abbey Trust	25.4
132	129	Practical Action	28.6	178	165	Sherborne School	25.3
133	130	HelpAge International	28.6	179	182	Chartered Institute of Procurement and Supply	25.2
134	123	British Pregnancy Advisory Service	28.6	180	181	CLIC Sargent Cancer Care for Children	25.1
135	New	London Marathon Charitable Trust	28.5	181	162	Latymer Foundation at Hammersmith	25.1
136	95	Rathbone	28.5	182	121	Prostate Cancer UK	25.1
137	99	Services Sound and Vision Corporation	28.3	183	178	Oakham School	25.1
138	131	Turn2us	28.2	184	179	Oxford Diocesan Board of Finance	25.0
139	158	Royal Albert Hall	28.2	185	157	Capability Scotland	24.8
140	126	Milestones Trust	28.2	186	189	St Andrew's College Bradfield	24.7
141	145	Benenden Hospital Trust	28.2	187	167	Mission Aviation Fellowship International	24.7
142	193	BCS, the Chartered Institute for IT	28.1	188	177	St Bede's School Trust Sussex	24.7
143	152	Blind Veterans UK	28.0	189	183	Stowe School	24.5
144	133	Winchester College	28.0	190	196	Kibble Education and Care Centre	24.5
145	111	Avante Care and Support	28.0	191	195	United Westminster Schools Foundation	24.4
146	137	Warwick Independent Schools Foundation	27.9	192	New	Taunton School Educational Charity	24.4
147	149	National Centre for Young People with Epilepsy	27.9	193	New	Concern Worldwide (UK)	24.4
148	134	Charterhouse School	27.7	194	188	Radley College	24.4
149	136	Avenues Trust Group	27.6	195	168	Eden Trust	24.2
150	139	Uppingham School	27.4	196	187	Grammar School at Leeds	24.2
151	176	Healthcare Management Trust	27.3	197	191	Mill Hill School Foundation	24.1
152	143	Clifton College	27.3	198	194	King Edward VII's Hospital Sister Agnes	24.0
153	147	Cornwall Care	27.3	199	New	Hampton School	24.0
154	140	Bolton School	27.2	200	200	Fitzroy Support	24.0
155	160	Berkhamsted Schools Group	27.2	201	203	Arundel and Brighton Diocesan Trust	24.0
156	146	Turning Point Scotland	27.1	202	238	Institution of Mechanical Engineers	23.9
157	102	Wigan Leisure and Culture Trust	26.9	203	184	Horder Healthcare	23.9
158	153	Nazareth Care Charitable Trust	26.9	204	211	Friends of the Elderly	23.9
159	142	RC Diocese of Southwark Diocesan Trust	26.8	205	New	BH Live	23.8
160	174	Highgate School	26.8	206	199	Thalidomide Trust	23.8
161	171	Medical Research Council Technology	26.7	207	198	Loughborough Endowed Schools	23.7
162	144	Birmingham Hippodrome Theatre Trust	26.6	208	246	Amanat Charity Trust	23.6
163	173	St Monica Trust	26.4	209	185	St John of God Hospitaller Services	23.4
164	138	London Grid for Learning Trust	26.4	210	197	TACT	23.3
165	172	Tonbridge School	26.4	211	New	Centrepoint Soho	23.3
166	150	United Reformed Church Trust	26.3	212	208	Cheltenham College	23.3
167	169	Association of Accounting Technicians	26.1	213	222	Scottish Autism	23.1
168	175	Children's Trust	26.0	214	241	Wildfowl and Wetlands Trust	23.0
169	159	Sadler's Wells Trust	26.0	215	216	Together Trust	23.0
170	170	Sevenoaks School	26.0	216	215	Brentwood School	23.0

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Current position	Last year	Charity	Income £m <sup>1</sup>	Current position	Last year	Charity	Income £m <sup>1</sup>
217	212	Making Space	22.9	234	210	Muslim Aid	22.0
218	206	Alleyn's School	22.7	235	237	Shrewsbury School	21.9
219	217	Chelmsford Diocesan Board of Finance	22.7	236	192	Wales Millennium Centre	21.9
220	213	National Deaf Children's Society	22.7	237	249	St George's Weybridge	21.8
221	New	Church Communities UK	22.6	238	242	Haileybury and Imperial Service College	21.8
222	229	Abingdon School	22.6	239	New	William Jones's Schools Foundation	21.7
223	186	Erskine Hospital	22.6	240	227	Papworth Trust	21.7
224	New	Sigrid Rausing Trust	22.5	241	232	National Portrait Gallery	21.7
225	207	YMCA	22.5	242	230	Congregation of the Brothers of Charity	21.5
226	228	Cranleigh School	22.5	243	201	National Galleries of Scotland	21.5
227	223	Sir John Port's Charity	22.4	244	New	Christ's Hospital	21.4
228	226	Shakespeare Globe Trust	22.2	245	New	Lowry Centre Trust	21.4
229	New	Rugby Football Foundation	22.2	246	243	Stamford Endowed Schools	21.3
230	235	Girls' Education Company	22.2	247	New	Goldman Sachs Gives (UK)	21.3
231	New	Depaul International	22.1	248	236	Cartrefi Cymru	21.3
232	221	Felsted School	22.1	249	New	Family Action	21.3
233	239	Crisis UK	22.0	250	248	Bryanston School	21.2





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